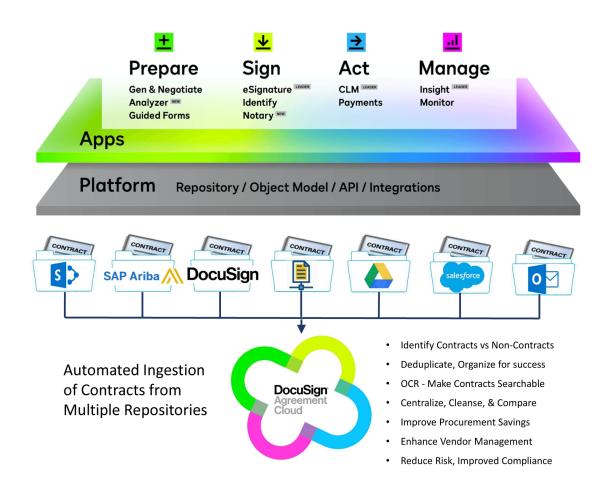


DocuSign®

Keep your business moving forward.

Get started with eSignature.

Agreement Cloud



- Send and sign agreements securely from virtually any device.
- Maintain a complete audit trail.
- Automate workflows with more than 350 pre-built integrations.
- **Deliver** a trusted, easy-to-use experience with 99.99% availability.

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Businesses run on agreements, and they are everywhere...

Sales



Order processing

- Special deal terms
- Partner agreements
- Loan documents
- Support agreements

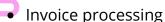
Marketing

- Sponsorship agreements
- Advertising contracts
- Media plan sign-offs
- Press Release approvals
- Vendor agreements

Human Resources

- Offer letters
- New hire paperwork
- Performance appraisal
- On/Off-boarding
- Employee Policy Sign-off

Finance



- Expense processing
- Audit sign-off
- Inventory sign-off
- Consumer Account openning

Legal

- NDAs
- Contract management
- Compliance
- Affidavits
- Summons
- Engagement letters

Procurement

- Purchase orders
- Statement of work
- Supplier compliance
- Termination letters
- Invoice processing
- Subcontractor agreements

eSignature Legality in Australia

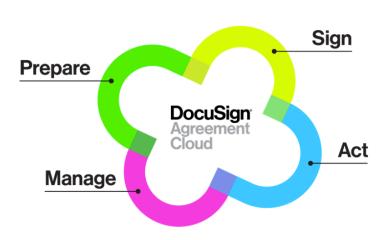


Electronic Signatures are legally recognised in Australia and are provided for by the Electronic Transactions Act of 1999 (Cth) ("ETA") and its implementing regulations, the Electronic Transaction Regulations 2000 (Cth) ("ETR"), at the federal level as well as by various State and Territory laws and regulations the local level. https://www.docusign.com/how-it-works/legality/global/australia

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DocuSign®





HOW IT WORKS

A suite of applications and integrations for automating and connecting the entire agreement process.



Electronic Signature

Send, sign, and succeed with eSignature



Contract Lifecycle Management

Automate agreement workflows and management



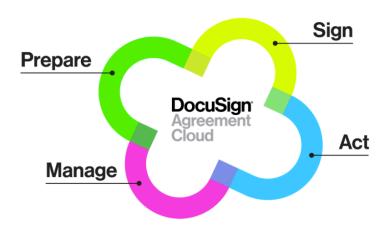
Document Generation and Negotiation

Streamline agreement generation, review, and approval

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DocuSign®





Lower your costs, save time, and elevate the customer experience

\$36 USD

in time and materials saved per agreement

IntelliCap, 2015. Docusign eSignature enterprise customers realised an average of \$36 USD of incremental value per transaction, with a range from \$5 to \$100 per document depending on the case.

80%

faster turnaround time

83% of eSignature transactions are completed in less than 24 hours, and 50% within 15 minutes - compared to the days or weeks common to traditional methods.

66

Net Promoter Score (at the level of Apple & Amazon)

DocuSign eSignature Net Promoter Score (NPS), 2018. NPS is an index ranging from -100 to 100 that measures the willingness of customers to recommend a company's products or services to others.

1,000,000+ organisations are already becoming more agreeable

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TRUSTED WORLDWIDE



DocuSign eSignature has signers in 180 countries. You can sign agreements in 44 languages and send them in 14.

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